



THE REAL LIFE
COMPANY



THE MAKING OF MDRT

GOOD IS NEVER
GOOD ENOUGH
IF YOU DREAM
OF BEING GREAT

MDRT status is not something that everyone can attain to.

It requires special type of people with the right attitude of being ambitious, hardworking, disciplined and enterprising yet people who are empathetic and want to make a difference in their lives and that of others.

The training too is special, not intended for all but to make for top performers.

With this training and skill, recruits can find early success in both financial terms and influence.

The AIA Elite Academy gives you prestige and the assurance of being special.



NO. 1

WORLDWIDE FOR MDRT MEMBERS

The standard of excellence in the life insurance business

SERVING THE HOLDERS OF MORE THAN



30 MILLION

INDIVIDUAL POLICIES

AND OVER



16 MILLION

MEMBERS OF GROUP INSURANCE SCHEMES

THE LARGEST LISTED COMPANY ON THE HONG KONG STOCK EXCHANGE

Which is incorporated and headquartered in Hong Kong

THE SECOND LARGEST LIFE INSURER IN THE WORLD*

100%

FOCUSED ON ASIA-PACIFIC

AIA provides protection to people across the Region with total sum assured of over

US\$1 TRILLION



AIA MADE 13 MILLION



Benefit Payments during 2016, helping customers and their families to cope with challenges at different life stages.

Notes:

*Source: Bloomberg, 24 February 2017.

All the figures are as of 30 November 2016, unless otherwise stated.

RISE

ABOVE THE REST

TO PERSEVERE
TO FACE YOUR FEAR
AND LEARN FROM THE BEST

ENDURE ALL THE TESTS
AND REACH SUCCESS
AHEAD OF THE REST!

IF THIS IS IN YOUR DNA,
THE RIGHT PLACE FOR YOU
IS THE ELITE ACADEMY OF AIA!

ELITE PROGRAM

- 25– 35 year old, and
- Degree holder & above with minimum 1 year working experience, and
- Full Time only – proof or evidence of resignation from previous employer, and
- PCE and CEILLI license upon contract; or TBE license for Bumi applicants only.
- Special Designation- Wealth Management Advisor, or - Wealth Management Manager (for those who achieve MDRT in the 1st year upon joining the program)

EXECUTIVE PROGRAM

- 36– 45 year old, and
- Diploma holder & above with minimum 5 years working experience, and
- Full Time only – proof or evidence of resignation from previous employer, and
- PCE and CEILLI license upon contract; or TBE license for Bumi applicants only.
- Special Designation – Executive Wealth Management Manager

POTENTIAL & THE FUTURE INCOME

	RM	Year 1	Year 2
Total Annual Income		161K	260K
Average Monthly Income		13K	21K
Structured training & performance development roadmap			

VS

	RM	Fresh	Manager
Marketing Executive		3K	8K
Corporate Finance		3K	9K
Banking Analyst		4K	12K

- MDRT qualification is a reflection of an agent's diligence, professionalism and the highly valued service he/she provide to his/her customers.
- MDRT qualifier always being The Best and The Inspiration among his/her peers.