

AIA clinches top MDRT spot for ninth time

KUALA LUMPUR: AIA Malaysia has been recognised as the number one Million Dollar Round Table (MDRT) company in Malaysia, earning the distinction for the ninth time.

MDRT is the premier global association

of financial professionals. Its membership is internationally regarded as the standard of excellence in life insurance and financial services, requiring members to meet strict production benchmarks and uphold the

highest levels of ethics and professionalism.

In a statement, the company said it has achieved 870 MDRT qualifiers, comprising 14 Top of the Table (TOTs), 74 Court of the Tables (COTs), and 782 MDRT members this year.

AIA said this milestone reinforces its global leadership with 19,358 MDRT qualifiers recorded across its markets as of July 2025.

“It also marks the 11th consecutive year that AIA Group has been recognised as the world’s leading MDRT multinational—a testament to the group’s regional strength and enduring commitment to developing a world-class, professional agency force,” it said.

Meanwhile, AIA Malaysia chief executive officer Ben Ng said the achievement reflects the company’s commitment to building the most professional agency force—one that supports customers in living healthier, longer and better lives while providing lasting peace of mind to them and their loved ones. – Bernama