



**HEALTHIER, LONGER,
BETTER LIVES**

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Media Release

AIA Named #1 MDRT Company in Malaysia for Fifth Year Running

One out of three MDRT qualifiers in Malaysia are from AIA

Kuala Lumpur, 21 July 2020 – AIA Malaysia celebrates the historic achievement of being named the number one Million Dollar Round Table (MDRT) company in Malaysia for the fifth consecutive year. With a total of 643 MDRT qualifiers, it is also the only Malaysian company to break into the world's Top 20 list of companies which have the most number of MDRT members in the world.

This double celebration is an extension of AIA Group's excellence in being named the number one MDRT company in the world. With a record total of 12,796 agents and agency leaders registered as MDRT members as of 1 July 2020, it has made history by being the only multinational company in the world to achieve the largest number of MDRT members for six consecutive years.

MDRT is a global and independent association that is internationally recognised as the standard of excellence in life insurance and financial services. Its members are required to generate a certain level of premium, commission and income, in addition to demonstrating professional knowledge, strict ethical conduct and outstanding client service.

Ben Ng, Chief Executive Officer of AIA Bhd. said: "This achievement is a testament of our Life Planners' commitment and dedication to serve our customers. Our position as number one in Malaysia and number 20 in the world for MDRT qualifiers reflects the quality and professionalism that is embodied by our 14,000-strong agency force. I am extremely proud that one out of three MDRTs in Malaysia belong to us. This recognition will serve as further motivation in our continuous quest to help Malaysians live Healthier, Longer, Better Lives."

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About AIA Bhd.

AIA Bhd. is a leading insurer in Malaysia, where we have been privileged to do business since 1948. We offer a suite of financial solutions including Protection, Health, Personal Accident, Employee Benefits, General Insurance, Mortgage, Retirement and Family Takaful products to meet our customers' protection and financial security needs at every life stage. Through our wide and diverse distribution footprint which comprises a 14,000 strong Life Planner force, our exclusive bank partner's branches nationwide as well as corporate sales teams and brokers, we give our customers the choice of deciding how, when and where they connect with us.

Part of the AIA Group, the largest independent publicly listed pan-Asian life insurance group, AIA Bhd. has the financial strength, experience, service centre network and a well-trained team of more than 2,200 employees to serve our 3.9 million customers nationwide. As at 31 December 2019, AIA Bhd.'s total asset worth was RM55.3 billion, with a paid-up capital of RM810 million.

About AIA

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong SAR, Thailand, Singapore, Malaysia, Mainland China, South Korea, the Philippines, Australia, Indonesia, Taiwan (China), Vietnam, New Zealand, Macau SAR, Brunei, Cambodia, Myanmar, a 99 per cent subsidiary in Sri Lanka, and a 49 per cent joint venture in India.

The business that is now AIA was first established in Shanghai a century ago in 1919. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$284 billion as of 31 December 2019.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 36 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").